



Single Stop sustainable solution provider
across industries.

Investor Presentation

February 2026



Table of Contents

- 01 About the Company
- 02 Recent Acquisition – CCT, USA
- 03 Business Areas
- 04 Sustainability: Key Focus
- 05 Acquisitions & Collaborations
- 06 EU & US Trade Deal Impact
- 07 Financial Performance
- 08 Way Ahead

About 
The Company



Single Stop sustainable solutions provider across industries



Among the leading producers of **tailor made** specialty performance chemicals offering **technical services & sustainable solutions**



Single Stop for Oil & Gas textile, FMCG, Cleaning & Hygiene



Designing & Manufacturing of proprietary and ESG oilfield chemical technologies



Sustainable solutions by **substituting** polluting agents while remaining **cost effective**



Attractive industry dynamics with strong **technical barriers to entry** and high levels of development and **product customization**



5 Manufacturing Plants with a total capacity of 2,00,000 MTPA – **State-of-Art** Facility in USA (80,000 MTPA), Ambarnath (76,000 MTPA), Mahape (36,500 MTPA), Malaysia (6,500 MTPA)



Research & Development – Technical Lab in Brookshire JV with Biotex of Malaysia, and **collaboration** with EuroDye of Belgium, Healthguard of Australia, and Sasmira of India



Proven management more than **4.5 decades** of experience



Fineotex Overview



470+

Product Categories



103+

Dealers in Indian and International Market



2nd ICRA Rating Upgrade

Long Term Rating: A+ (Positive)
Short Term Rating: A1+ (Positive)



FDA Approved Plant/s

Plants are approved by FDA pharma



Bluesign®, ZDHC, Star Export House
Accreditations



~70

Countries Present



Leader

4 Line of Businesses



1,600+ SKUs

Across all product categories



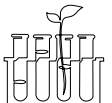
NABL accredited

Third consecutive year
Fineotex Chemical Laboratory



Solar Power Plant

Successfully running
at Ambarnath Plant



Long standing track record of consistently creating value

2025

- NABL accreditation received for the third consecutive year
- GreenPro Certification awarded to Cleaning and Hygiene product range, reinforcing sustainability leadership
- Conferred with the EcoVadis Commitment Badge for proactive sustainability achievements
- Government approval received for AquaStrike Premium
- Certified as Great Place To Work for 4th consecutive year
- Commenced state-of-the-art manufacturing facility with 15,000 MTPA Capacity in August 2025
- Issue of bonus shares in the ratio of 4:1 and sub-division of equity share in the ratio of 1:2
- Received the subscription amount of Rs.35.68 crores approximately pursuant to the conversion of 75% of the outstanding warrants. Out of the said conversion, the Promoter has exercised 5,00,000 warrants at an aggregate consideration of Rs. 17.30 crores
- Acquired a 53.33% controlling stake a U.S.-based specialty chemical manufacturing group CrudeChem Technologies (CCT Group) through its subsidiary.

2024

- Promoters participated in the fund raise of Rs. 3,425.5 million via preferential allotment
- Certified as a Great Place to Work for the third consecutive year
- ICRA rating upgraded – Long Term Rating: A+ (Positive) and Short Term Rating: A1+ (Positive)
- Alloted 25,052 Equity shares through Fineotex Chemical Limited – Employee Stock Option Plan
- Received 2nd Dun & Bradstreet ESG Badge
- Purchased Additional factory land premises of 7 acres at Additional Ambernath MIDC
- Received accreditation by NABL: Second Consecutive Year
- Ambernath facility capacity expanded by an additional 40,000 MTPA, taking the overall capacity to 104,000 MTPA
- ICRA rating upgraded - Long Term Rating: A+ and -Short Term Rating: A1+
- Great Place to Work certified
- Dun & Bradstreet ESG Badge
- Successfully commissioned Solar Power Plant at Ambernath Facility
- Received accreditation by NABL

2022-23

2004-07

- Accredited with ISO 9001:2008
- Incorporation of Fineotex Chemical Private Limited (FCPL)
- Acquisition of FCPL by Fineotex Chemical Limited

2011-14

- Listed on BSE
- Incorporated wholly owned subsidiary in Malaysia
- Acquired majority stake in Biotex Group
- Bonus declared on 1:1 basis
- Accredited with ISO 4001:2004 & OHSAS 8001:2007 certifications

2015-19

- Listed on NSE
- Received Star Export House recognition
- Biotex partnered with Bluesign
- Manufacturing capacity increased to 43,000 MTPA annually and both facilities GMP certified

2020-21

- Buyback of 11 lacs shares up to a maximum price of Rs. 40
- Deploying Rs. 270 million for the new facility at Ambernath, Maharashtra
- One of the plants is approved and certified by the FDA
- JV with HealthGuard
- Partnership with Sasmira
- JV with Eurodye-CTC
- Ambernath facility commenced production in Nov '21

Key Strengths



Single Stop Solution

in Oil & Gas, Textile, FMCG, cleaning & Hygiene



Fungible Production

capacities



Sustainable Product Certification

Highest in India



R&D Strength

via international acquisitions & collaborations



Minimal time loss; Maximizing efficiency

Through in-depth know how of chemistry and processes



Product Validation

among the largest players in India



High

customer retention



Debt Free

Company



Certificates & Accreditations



BlueSign Certificate



Great Place To Work



Green Pro Certificate



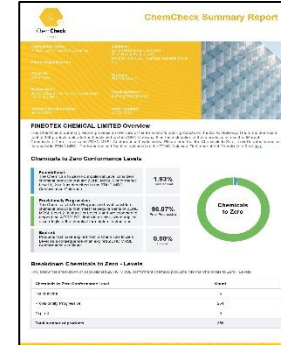
EcoVadis Commitment Badge



2 Star Export House



NABL Certification



ZDHC Certification



Board of Directors



Surendra Kumar Tibrewala
Chairman & Managing Director



Sanjay Tibrewala
Executive Director



Aarti Jhunjhunwala
Executive Director



Dr. Amit Prabhakar Pratap
Independent Director



CS Bindu Shah
Independent Director



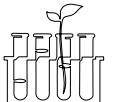
Dr. Sunil Waghmare
Independent Director



Chetan Shah
Non-Executive Independent Director



- Administration Committee
- Anit-Sexual Harassment Committee
- Audit Committee
- CSR Committee
- Nomination Committee
- Stakeholder Relationship Committee
- Whistle Blower Committee



Strong & Experienced **Management Team - KMP**

United States



Dr. Susanta Mohapatra
PhD in Chemistry
Co-Founder, CEO & CTO - CCT



Jose Ojeda
MBA
Co-Founder & President - CCT



Miles Grendel
BS in Business Administration
Co-Founder and COO - CCT



Kushal Seth
MS in Chemical Engineering
Chief Growth Officer - CCT

Malaysia



Noa N. Ouakass
M. Sc., MBA
CEO - BioTex



Kedhar Sankar Sonai
M.Tech, MBA
Executive Director - BioTex



Wong Lai Yoon
BBA
Operations Manager - BioTex



Tang Chai Yean
Diploma in Chemistry
Senior R&D Manager - BioTex



Raman Perumal
Diploma in Boiler Engineering
Production Director - BioTex

India



Arindam Choudhuri
B.Tech and Marketing Management
CEO (Textile) - Fineotex



Sachin Bandodkar
MSc. Organic Chemistry
Business Head - Oil Field Specialty Chemical - Fineotex



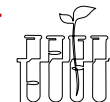
Manoj Sharma
B.Tech
Senior Manager - Fineotex



Ramesh Gupta
MSc, MBA B. Ed.
Production Manager - Fineotex



Purva Rane
MSc in Analytical Chemistry
Assistant Manager - Fineotex



About



CRUDECHEM

—TECHNOLOGY—



The CrudeChem Technologies Group is a well-established U.S. based specialty chemical manufacturer of advanced chemical fluid additives and comprehensive oilfield chemicals solutions for the global oil and gas sector.

Acquisition Details –



Total group revenue in FY25
\$67.4 million



Name of Group Companies

1. FrackMex Equipment and Services LLC
2. CrudeChem Technology LLC
3. Oil Pro Advantage INC
4. Lonestar Technoboost LLC

Advantages –



Innovative Product Portfolio: Portfolio of more than 90 chemicals designed to optimize oilfield and water treatment performance.



Product Strategy: leading presence in the friction reducer market, continuously outperforming competitors when tested by third parties.



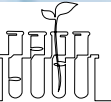
Comprehensive Service Offerings: In-house specialties include product design and testing, manufacturing, last-mile delivery and field engineering support.



Strong customer Base: Serves customers across the L48 and has a growing international presence



Scalable Platform: High visibility to grow its ESG/proprietary portfolio, expand its distribution, and grow its customer base/wallet shar



CrudeChem Technologies Group – Manufacturing Units



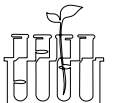
CRUDECHEM – U.S. Operations Overview
Midland & Brookshire Manufacturing Facilities with Advanced R&D Capabilities



Total Manufacturing Capacity – 80,000 MTPA

Cutting edge technical lab and its primary manufacturing facility.

Scalable Platform: High visibility to grow its ESG/proprietary portfolio, expand its distribution, and grow its customer base/wallet share



CrudeChem Technologies Group – Top Management



Dr. Susanta Mohapatra
PhD in Chemistry

Co-Founder, CEO and CTO

- Offers more than 20 years of technical experience through positions in research and as a scientist.
- Prior to CrudeChem, Susanta worked at Oil Chem Technology for two years as the QA / QC and HSE manager leading the R&D lab
- Has 4 issued and 7 pending petrochemical related patents



Jose Ojeda
MBA

Co-Founder & President

- Manages inventory, accounting and logistics while supporting sales and marketing growth
- Prior to CrudeChem, Jose worked at an O&G Chemical and Fluid company for three years as a General Manager and at General Electric and Mabe each for over six years in various roles



Miles Grendel
BS in Business Administration

Co-Founder & Chief Operating Officer

- Responsible for operations across all facilities while supporting sales and marketing growth
- Prior to CrudeChem, Miles worked at an O&G Chemical and Fluid company as a Plant Manager and Field Supervisor and at Savanna Energy Services as an oilfield worker



Kushal Seth
MS in Chemical Engineering

Chief Growth Officer

- Drives special projects from concept to operations, building scalable processes and strengthening key customer relationships to support rapid expansion.
- Prior to CrudeChem, Kushal was a core member of multiple high-growth startups, scaling revenues from \$0 to \$500MM+ and supporting capital raises and liquidity events.



Scalable Platform with Growth Opportunities

Expand Green Chemistry Portfolio

44% of revenue generated from green chemistries

- Continue focus on innovation to convert traditional chemistries into eco-friendly alternatives while remaining cost effective
- Opportunity to create a full green portfolio

Grow with New and Existing Customers

Entire team dedicated to growing its customer base

- Leverage industry relationships, customer relationships between operators and OFS providers, and field experience to get foot in the door with new customers
- Opportunity to expand international reach

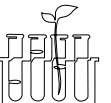
Continuous innovation drives new and existing customer relationships

- Continual innovation leads to new technology offerings and market share capture as new proprietary products are released
- Opportunity for further investment into its lab and new projects

Expand Field Service Offering

Provide additional field service offerings to tailor service to customer needs

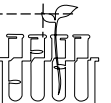
- In process of marketing dry FR and liquid additive pumping services that will allow CrudeChem to pump its own chemicals downhole
- Opportunity for further investment into its lab and new projects





HALLIBURTON

ExxonMobil





Business

Areas





Textile Chemical

- **Specialty chemicals producer** with a focus on textiles chemicals
- **Offering tailor-made solutions** to customers
- Attractive industry dynamics with **technical barriers to entry** and high levels of **development and product customization**
- Biotex Malaysia spearheads the **R&D solutions, application research** and **product development**



FMCG, Cleaning & Hygiene

- Successfully **diversified** into the **cleaning and hygiene business**
- Leveraged its **existing technical expertise and knowledge** in production and distribution to **gain a competitive advantage**
- Products such as floor cleaners, hand-washes, sanitizers, dishwashers, and toilet bowl cleaners are manufactured



Oil & Gas

- **Produces** chemicals which play an important role in improving the efficiency, safety, and environmental sustainability of oil and gas production
- Aids in reducing maintenance costs and increasing the lifespan of equipment.
- **Chemicals Produced** - Demulsifiers , Corrosion inhibitors , Biocides , Surfactants.



Water treatment

- Manufactures wide range of polymers preventing scale deposits allowing higher flow rates and efficiency for water treatment



Developed technical expertise to enter attractive new markets



Drilling & Oilfield Specialty Chemicals

- Acquired controlling stake in CrudeChem Technologies Group, a well-established U.S. based specialty chemical manufacturer of advanced chemical fluid additives and comprehensive oilfield chemicals solutions for the global oil and gas sector.
- Leader in Designing and Manufacturing Complex and Proprietary Chemical Technologies with ESG Offerings
- Diversified and Growing Customer Base Taking Market Share
- Sizable orders from leading oil and gas company



Water Treatment Specialty Chemicals

- Offers wide range of polymers under Diquest brand, addressing the needs of variety of applications
- Prevents scale deposits in the cooling systems allowing higher flow rates and efficiency

Non-textile areas will contribute to volume and value growth going forward

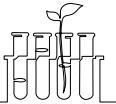


Single Stop Solution for Textile Manufacturing



Steps	Weaving	Pre-treatment	Dyeing	Printing	Finishing
Process	Sizing	De-sizing, Scouring, Bleach	Dyeing, Washing, Fixing	Rotary Printing, Table Printing	Exhaust Padding
Product Categories	Polymers, Softeners	Enzymes, Wetting & Detergent, Sequestering Additives	Dyes, Acids, Alkali Levelling, Detergent Fixer	Dyes, Binder Thickener, Fixer Detergent, Loop accelerator	Softeners, Silicones, Polymers, Resins

Key Customers										
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Successful Foray into FMCG, Cleaning & Hygiene

Manufacturing at Ambarnath Plant

Disinfection



House keeping



Kitchen Care



Laundry



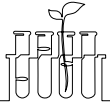
Plant approved & certified by Food & Drugs Administration (Maharashtra)
Production of disinfectant/antimicrobial hygiene and cleaning products ensuring safety and effectiveness.

Clientele



AIIMS

All India Institute Of Medical Sciences

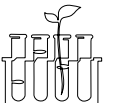


Synergy between Textile, FMCG, Cleaning & Hygiene Chemicals



The Synergy between Textile, FMCG, Cleaning & Hygiene chemical

- Fineotex utilised its **fundamental strength** in the textile chemical industry to **enter the cleaning and hygiene industry**
- **Numerous chemical compounds** that are utilised in the textile specialty area have **potential applications in the cleaning and hygiene** area as well
- This expansion allows Fineotex to diversify its business and revenue streams while **leveraging its core competencies**
- Its move into the cleaning and hygiene line of business aligns with the **heightened importance of cleanliness post-pandemic** has increased demand for hygiene products
- Fineotex aims to maintain the same standards of quality and performance in its cleaning and hygiene products as its textile chemicals
- We actively encourage sustainability and endeavor to **minimise our environmental footprint** by fostering collaboration and knowledge sharing between the textile and cleaning and hygiene industries



Manufacturing Platforms (GMP* Certified)

Location



Mahape



Ambernath



Selangor, Malaysia



Brookshire



Midland

CrudeChem Technologies Group

Operating Facts

Total Production Capacity: **36,500 MTPA**

Total Production Capacity: **76,000 MTPA**
Additional factory land premises of 7 acres at Additional Ambernath MIDC

Total Production Capacity: **6,500 MTPA**

Total Production Capacity: **80,000 MTPA**

Strategic Advantages

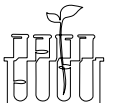
Fungible capacity with capabilities to manufacture products for both textile and cleaning and hygiene.

Equipped with modern infrastructure and amenities. Efficient and environmentally friendly

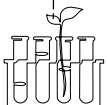
Provides raw materials to the Indian facilities
Cost benefits due to FTAs

Innovative Product Portfolio of more than 90 chemicals
In-house specialties include product design and testing, manufacturing, last-mile delivery and field engineering support.

* GMP: Good Manufacturing Practice Certification



Manufacturing Excellence (GMP* Certified)





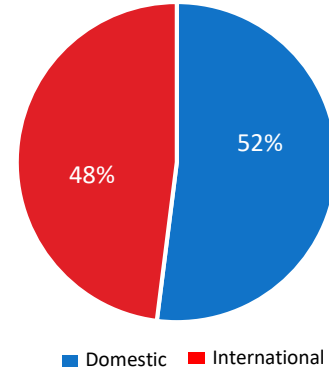
● Facilities at Mahape and Ambarnath, Mumbai, India

● Facility at Bangi, Malaysia
Brookshire, USA and
Midland, Texas

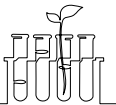
● Sales

- Sales in **~70** countries including Brazil, Bangladesh, Germany, Indonesia, Malaysia, Singapore, Syria, Thailand, USA, Venezuela and Vietnam
- **44+** technical marketing experts
- **103+** dealers in Indian and International markets

Q3 FY26 Revenue Mix



Diversified revenue mix across clients, products and geographies coupled with technical expertise



Sustainability



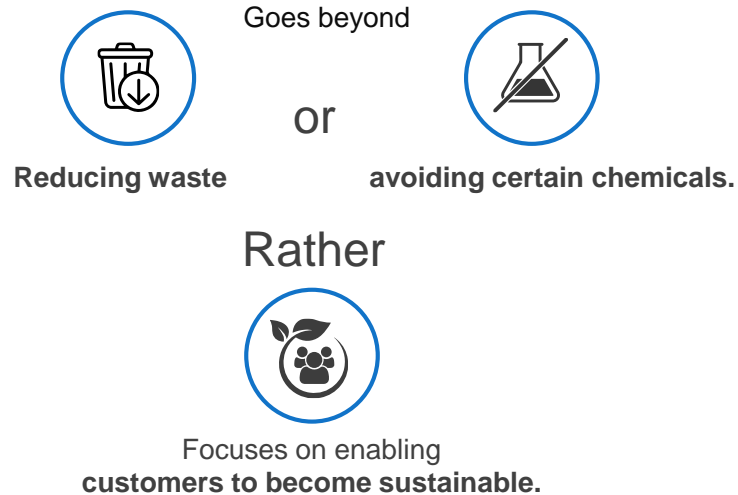
Key Focus



Focus on Sustainability

- **Sustainability** - core of the company's activities, products, partnerships, and markets.
- Among the **first movers** in the journey of sustainability driving positive change within the industry

What Sustainability Means to Us

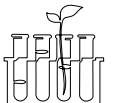
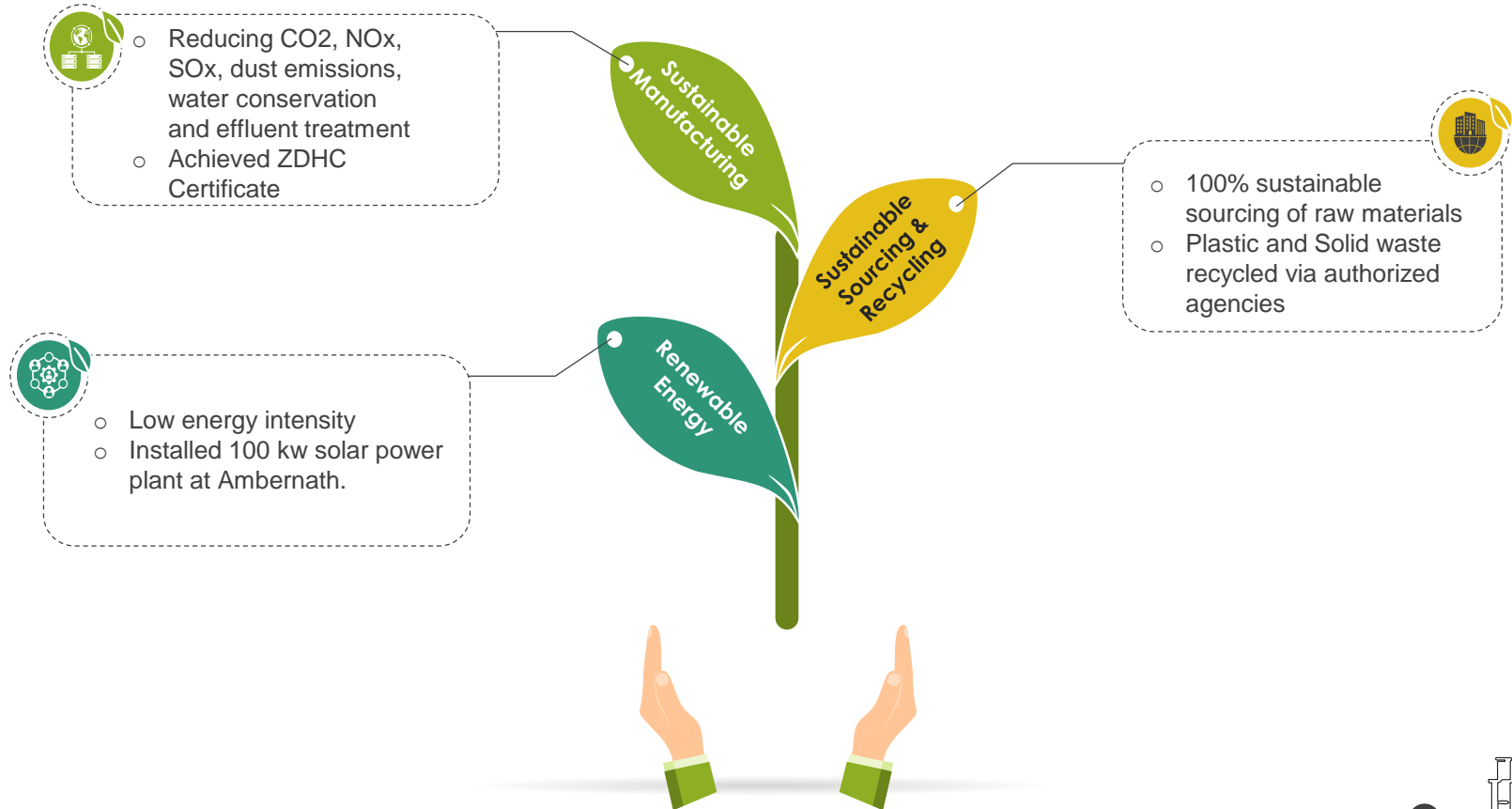


Customer-Centric Sustainability Benefits

- 1. Enhanced Resource Efficiency**
 - Reduced TDS, BOD, and COD in wastewater.
 - Lower water consumption and steam usage.
 - Energy savings at every stage.
- 2. Operational Cost Reduction**
 - Lower utility bills and reduced labor costs.
 - Smarter formulations for better efficiency.
- 3. Cost-Neutral Impact**
 - Incremental costs of chemicals offset by overall savings.
 - Net financial benefits for customers.
- 4. Among the first in the country**
 - Use Zero Formaldehyde Resin for Textiles
 - Introducing Soda Ash substitute
 - Accredited with SA 8000 certification



Sustainability: Heart of our Business



We place sustainability high on our agenda as it is an integral part of our business strategy



100%

Employees are covered with health and accident insurance



28%

Female employees in FY25



4,98,200 units

Low energy consumption intensity for FY25 – 4.08 as compared to 4.29 in FY24



100% employees

Were given safety and skill up-gradation training



Rs 44.09 Lakhs

Spent on CSR activities in FY25



Zero

Penalties, punishment or compounding of offences in FY25



No accidents

Reported in FY25



319.70 Lakhs

Spend on R&D for developing sustainable products in FY25



4 out of 7 board members

Are Independent and Non- Executive Members



42,502 kl

Low water consumption intensity for FY25 – 96.77 as compared to 134.05 in FY24



Zero

Consumer complaints on restrictive trade practices and unfair trade practices in FY25



Low carbon emission

0.55 µg/m3 in FY25



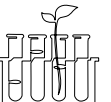
Low Waste Intensity

0.41 in FY25



Solar Power Plant

Successfully running at Ambernath Plant





Acquisitions

& Collaborations



Successful acquisition and realization of synergies with Biotex

Fineotex - India

- Diverse product portfolio (470+ categories) across business areas
- Applications primarily across the entire textile value chain: pre-treatment to finishing



Overview

- Focused on textiles and rapidly entering other fast growing sectors
- High profile India customer base



Focus Areas

- Textile, Cleaning and Hygiene, Drilling and Other Specialities



Business Areas

- Strong brand recall in Indian markets
- Reputation for diverse product portfolio
- Deep customer relationships



Competitive Edge

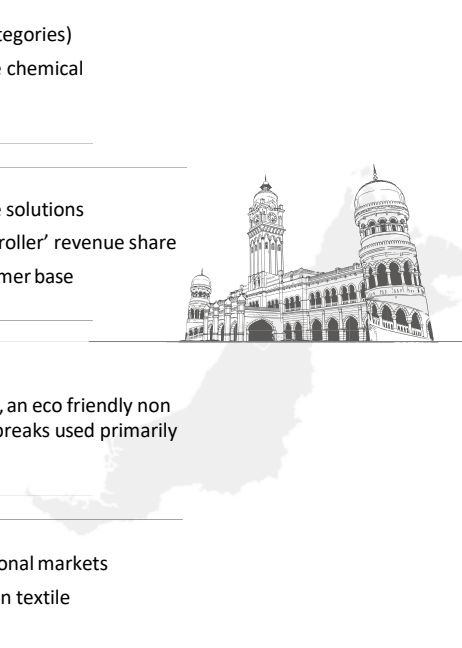
Biotex - Malaysia

- Niche product portfolio (50+ categories)
- High end super speciality textile chemical applications

- Sustainable and effective textile solutions
- Grow 'Mosquito Life Cycle Controller' revenue share
- High profile International customer base

- Textile and auxiliary sectors
- 'Mosquito Life Cycle Controller', an eco friendly non toxic solution for mosquito outbreaks used primarily across developing countries

- Strong brand recall in International markets
- Solutions for finishing process in textile
- Strong R&D capabilities



Recent collaborations to focus on Innovation & Sustainability

Strategic collaboration with Eurodye-CTC, Belgium, to commercialize specialty chemicals for the Indian market

Facilitates an efficient production system and distribution network across the Indian textile market

Eurodye-CTC has REACH registration, Bluesign certification & GOTS 6 certification for a large selection of its product range

Fineotex is committed to sustainable practices and Eurodye-CTC is also an environmentally conscious company

EURODYE - ctc
TECHNOLOGY AND SERVICE
Since 1856

Strategic collaboration with HealthGuard, Australia to become the exclusive global marketing and sales channel partner with joint operations from Malaysia

HealthGuard® will concentrate on developing cutting-edge solutions, that will be marketed and channelized across the world by Fineotex-Biotex

Synergy will provide durable metal-free sustainable chemistry solutions that are anti-microbial and anti-viral

Range of products over several industries - textile, detergent, leather and allied industries

 **HealthGuard®**

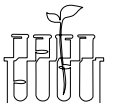
Setting up a state of art Research & Development center in collaboration with Sasmira Institute, one of India's premier textile institutes

Develop a first-of-its-kind Support and Solution Centre for technical service in Sasmira to catalyze innovation and focus on sustainable chemistry

Focus on new sustainable solutions and chemicals to reduce water, time and energy consumption for the textile wet processing industry

Provide the much-needed exposure for students and help provide practical experience, which will benefit the industry in the long term

sasmira
The Synthetic & Art Silk Mills' Research Association



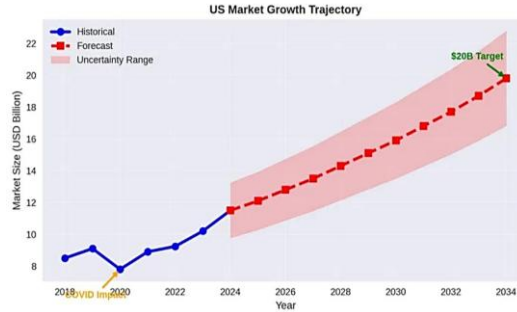
Growth Opportunities in the USA

Annual North America Market Size



■ Available Market (\$11.5B)
 ■ Target Market (\$575M)
■ Achievable by 2030 (\$200M+)

US Oil Field Chemical – Growth



Key Regional Markets



The North American market represents a **significant opportunity** with strong growth potential in the oilfield chemicals sector across the United States, Canada, Mexico, and Latin America.

\$11.5 Billion

Available Market

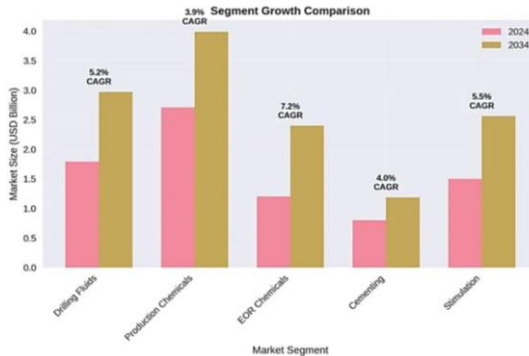
\$575 Million

Target Market (5%)

\$200+ Million

Achievable by 2030

\$19.8 Billion
Projected by 2035



Major Industries

Oil & Gas, Mining, Manufacturing



Growth Rate

5.6% CAGR through 2035

United States

Canada

Mexico

Brazil

Colombia

Argentina

Venezuela

Chile



UK, EU & US Trade Deal



Impact



Overview:

- The Comprehensive Economic and Trade Agreement between India and the United Kingdom is expected to significantly enhance export competitiveness, supply-chain integration, and industrial growth, particularly in the textile and energy-related value chains



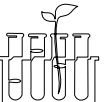
Boost for Energy, Oil & Gas Chemicals:

- smoother trade in petroleum products, petrochemicals, and related inputs through tariff rationalisation and regulatory cooperation.
- Indian refiners and petrochemical producers are expected to gain better access for exporting refined petroleum products, specialty chemicals, and downstream petrochemical goods.
- Technology transfer and financing support to modernize legacy oil & gas assets for lower emissions.
- Enhanced investment provisions encourage partnerships in energy infrastructure, refining technology, clean fuels, and transition-energy initiatives.



Boost for Textile Chemicals:

- Zero-duty access on ~99% of Indian textile and apparel exports to the UK
- Removal of earlier 8–12% tariffs (up to ~16% on some items), making Indian goods significantly more price-competitive.
- Exports to the UK projected to grow 30–45% by 2030, potentially doubling India's market share and adding about \$1.1–1.2B annually.



Overview:

- Gradual tariff reductions and market access improvements improve competitiveness in the US.
- Textile, cleaning, and oilfield chemical formulations supplied to USA manufacturers will become more attractive compared to Chinese suppliers.
- Easier Rules of Origin compliance allows global sourcing of intermediates while exporting finished chemicals.



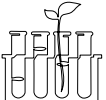
Boost for Energy, Oil & Gas Chemicals:

- Higher US energy trade with India and growing oilfield services activity can increase demand for oilfield specialty chemicals.
- As India increases imports of US energy and expands energy-sector cooperation under the trade framework, activity in the oil & gas ecosystem (drilling, refining, midstream services) is expected to rise.
- Rules of origin and bilateral trade facilitation provisions ensure smoother cross-border trade of components and specialty chemicals. This results in more stable long-term expansion planning for India's oil & gas segment.



Boost for FMCG, Cleaning & Hygiene Chemicals:

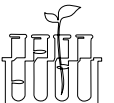
- Trade agreements with US is expected to increase exports of - Home-care products (detergents, cleaners), Personal-care products (liquid soaps, hygiene products) and Institutional cleaning solutions. These products require surfactants, specialty blends, disinfectant chemicals, and formulation additives, the demand for specialty chemical suppliers automatically increases.





Boost for Textile Chemicals:

- Textile, apparel, leather, marine, engineering, and manufacturing exports from India are expected to grow under US trade deals. These sectors are large consumers of performance chemicals (dyes auxiliaries, finishing agents, detergents, oilfield chemicals)
- Export markets like US demand eco-friendly, low-emission, high-performance finishing chemicals. This pushes textile processors to upgrade formulations, increasing demand for premium specialty chemicals rather than commodity dyes.
- Export visibility encourages Indian textile companies to expand spinning, weaving, processing, and garment manufacturing capacity. Processing stages (wet processing, finishing) consume the highest quantity of specialty chemicals.



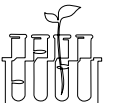
Overview:

- Zero or reduced tariffs on most chemical exports (large share of export basket), making Indian specialty chemicals more price-competitive in Europe.
- Textile, cleaning, and oilfield chemical formulations supplied to EU manufacturers will become more attractive compared to Chinese suppliers.
- European textile, home-care, and oilfield service companies will increasingly source specialty formulations from India to optimize costs.
- Easier Rules of Origin compliance allows global sourcing of intermediates while exporting finished chemicals.



Textile Chemical Boost:

- Textile exports to EU expected to rise: higher demand for dyeing, finishing, and performance chemicals.
- The India–EU FTA provides zero-duty access for textiles and apparel, significantly improving the global competitiveness of Indian textile exporters.
- Export visibility encourages Indian textile companies to expand spinning, weaving, processing, and garment manufacturing capacity. Processing stages (wet processing, finishing) consume the highest quantity of specialty chemicals.
- **Shift from Commodity to Performance Chemicals:** Export markets (EU) demand eco-friendly, low-emission, high-performance finishing chemicals. This pushes textile processors to upgrade formulations, increasing demand for premium specialty chemicals rather than commodity dyes.





Financial

Performance





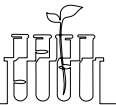
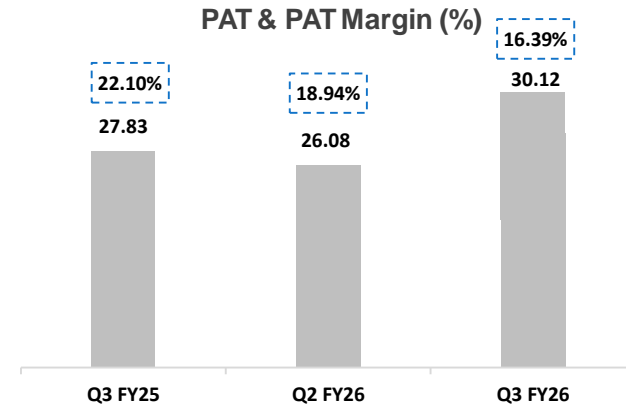
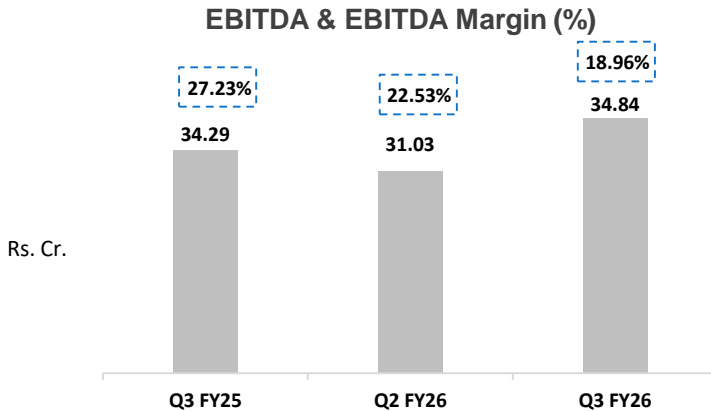
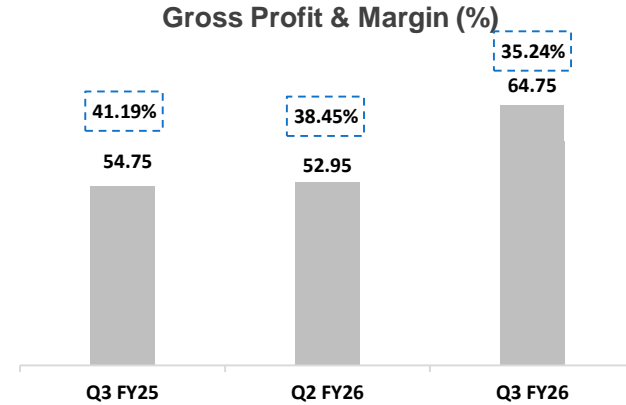
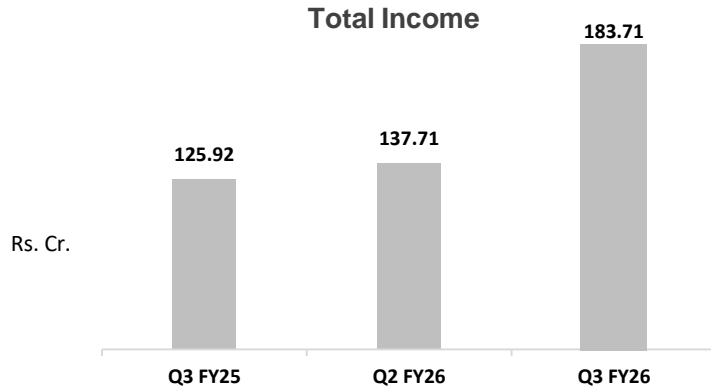
Mr. Sanjay Tibrewala
Executive Director

We continued to strengthen our position as a diversified specialty performance chemical manufacturer across textile, FMCG, cleaning & hygiene, oil & gas and water treatment verticals, further enhanced by diversification through our strategic acquisition in the United States.

During the quarter, the strategic acquisition of a U.S. based specialty chemicals company marks an important milestone for our global expansion strategy, enabling deeper access to advanced technologies, established customer relationships, and a stronger presence in high-value international markets. The acquisition is expected to enhance product innovation capabilities while supporting cross-selling opportunities across multiple industry segments.

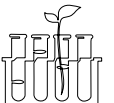
Additionally, the recent trade developments involving the United States and the European Union are expected to create a more favorable global trade environment, improving supply-chain fluidity and encouraging higher cross-border sourcing of specialty chemicals. With its expanding global footprint, diversified product portfolio, and growing export presence, the company is well positioned to benefit from improving international demand dynamics and increasing opportunities in contract manufacturing and specialty formulations across developed markets.

Consolidated Performance Trend: Q3 FY26

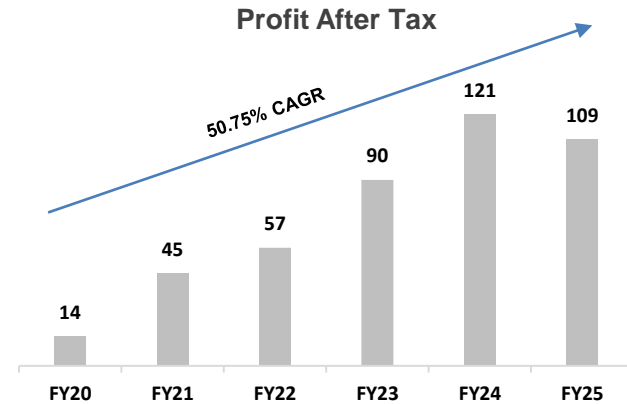
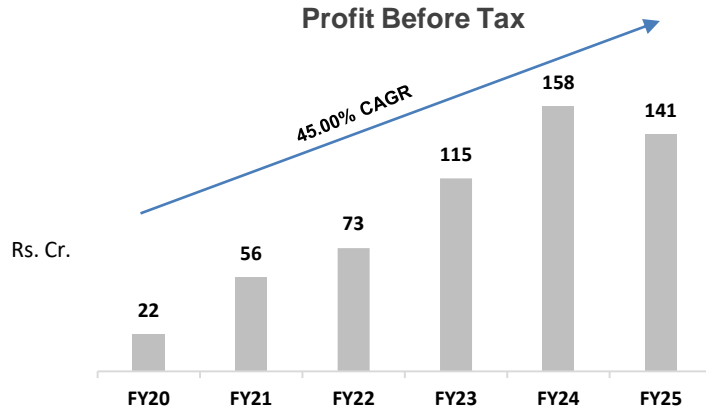
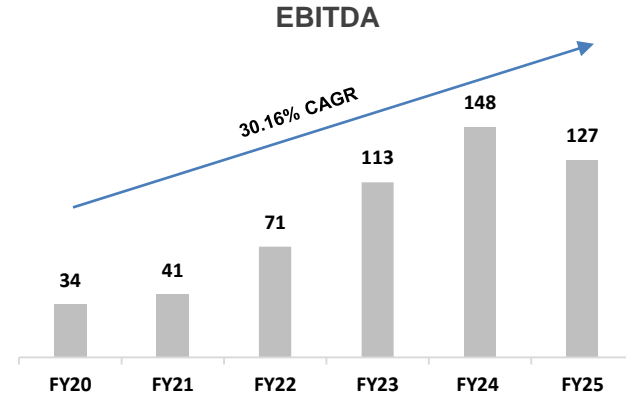
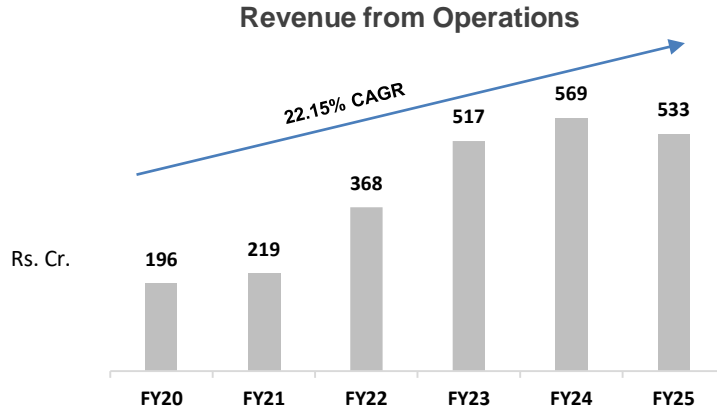


Consolidated P&L Summary: Q3 & 9M FY26

Particulars (Rs. Cr)	Q3 FY26	Q3 FY25	YoY%	Q2 FY26	9M FY26	9M FY25
Revenue from Operations	183.71	125.92	45.90%	137.71	458.49	413.55
Other Income	6.75	4.99		7.72	23.61	16.76
Total Revenue	190.46	130.91	45.50%	145.43	482.10	430.31
Cost of Raw Materials	118.97	74.05		84.76	294.84	251.22
Gross Profit	64.75	51.87	24.83%	52.95	163.65	162.32
Gross Margin (%)	35.24%	41.19%		38.45%	35.69%	39.25%
Employee Benefit Expenses	10.27	6.06		6.52	22.98	17.77
Other expenses	19.64	11.52		15.41	49.61	38.62
EBITDA (Excl. Other Income)	34.84	34.29	1.59%	31.03	91.06	105.94
EBITDA Margin (%)	18.96%	27.23%		22.53%	19.86%	25.62%
Depreciation and Amortization	3.33	2.59		3.01	9.03	7.21
Finance Cost	0.23	0.20		0.34	0.73	0.67
PBT	38.02	36.48	4.22%	35.39	104.91	114.82
Total tax	7.91	8.65		9.32	23.69	25.75
PAT	30.12	27.83	8.21%	26.08	81.22	89.08
PAT Margin (%)	16.39%	22.10%		18.94%	17.71%	21.54%
Basic EPS (Rs.)	0.26	0.24		0.22	0.70	0.77



Historical Performance Trend: Financial



Historical Performance Trend: Key Performance Indicators

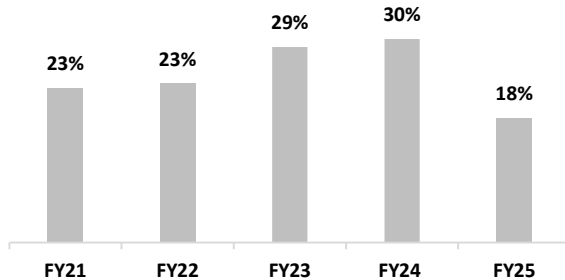
Book Value per Share (Rs.)



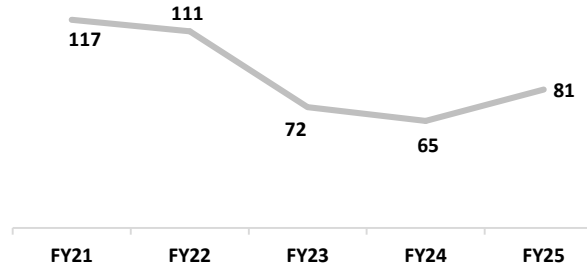
ROCE (%)



ROE (%)



Working Capital Days

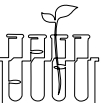
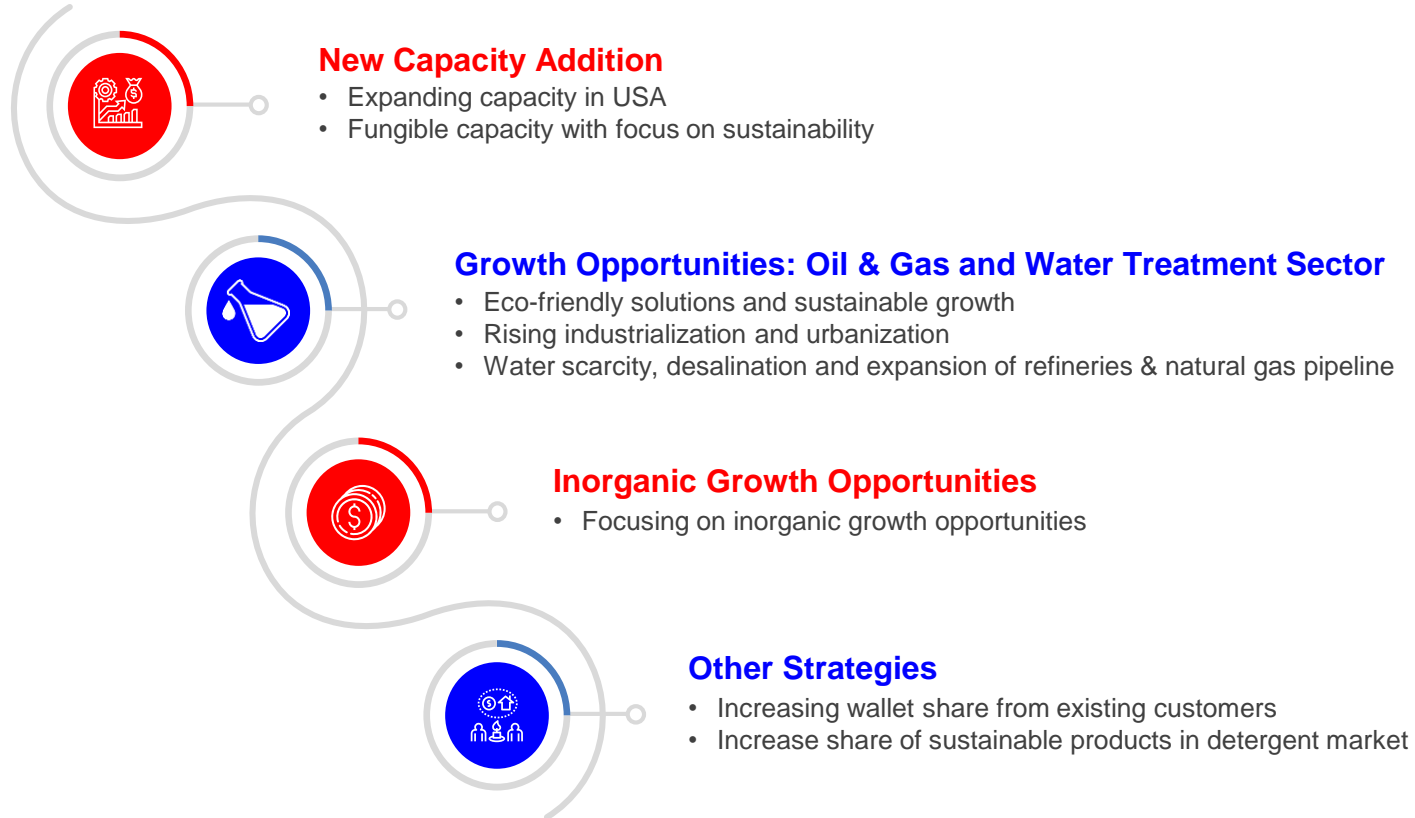









Due to the funds raised during FY25, our return ratios — ROCE, ROE, and ROA — have moderated temporarily, reflecting the higher capital base.



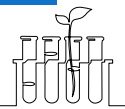
Way 
Ahead














Certificate	Value Proposition
	<ul style="list-style-type: none"> Bluesign is recognized as a leading certification for sustainability in the global textile industry. As a partner, Biotex is committed to applying the bluesign system to meet the highest level of safety for both people and environment, to use resources responsibly, and to continuously improve environmental performance
	<ul style="list-style-type: none"> The Global Organic Textile Standard (GOTS) is recognised as the world's leading processing standard for textiles made from organic fibres. It defines high-level environmental criteria along the entire organic textiles supply chain and requires compliance with social criteria as well
	<ul style="list-style-type: none"> European certification which validates raw materials used for Bioguard C6 repellent (manufactured by Biotex) from a sustainability stand point
	<ul style="list-style-type: none"> BHive is a platform that promotes transparency and the use of more sustainable chemistry for textile and apparel manufacturers, brands, and retail organizations BHive membership demonstrates commitment to chemical sustainability and transparency
	<ul style="list-style-type: none"> ISO 9001:2015 defines the guiding principles to create efficiencies by aligning and streamlining processes throughout the organization, create new opportunities, meet regulatory requirements, and help organizations expand into new markets in which clients demand ISO 9001 certification
	<ul style="list-style-type: none"> Part of a global multi stakeholder initiative within the fashion and footwear industry working towards reducing chemical footprint Aim is to accelerate progress towards ultimate goals of cleaner water, cleaner air, and safer production
	<ul style="list-style-type: none"> HACCP is a management system in which food safety is addressed through the analysis and control of biological, chemical, and physical hazards from raw material production, procurement and handling, to manufacturing, distribution and consumption of the finished product. HACCP Principles & Application Guidelines

Leading the transition from synthetic to lower carbon footprint products



Certificate	Value Proposition
	<ul style="list-style-type: none"> • ISO 14001: 2015 has standardized and proven framework that help organizations to develop an effective environmental management strategy; • Global recognition for organizations’ efforts to improve their environmental strategies
	<ul style="list-style-type: none"> • OHSAS 1800:2007 is an international standard which provides a framework to identify, control and decrease the risks associated with health and safety within the workplace. Implementing the standard signals stakeholders that employee’s health and safety as a priority within the organisation
	<ul style="list-style-type: none"> • The SA 8000 Standard is the world’s leading social certification program. It provides a holistic framework allowing organizations of all types, in any industry, and in any country to demonstrate their dedication to the fair treatment of workers
	<ul style="list-style-type: none"> • Star export house is an Indian exporter who has excelled in international trade and successfully achieved certain minimum amount of export performance in two out of three financial years
	<ul style="list-style-type: none"> • This certification provides significant competitive advantages in international trade • Fineotex Chemical Limited has earned the prestigious ECO PASSPORT by OEKO-TEX® certification, the highest rating in the globally renowned audit that measures standards of sustainability
	<ul style="list-style-type: none"> • Received certification from the US EPA for HeathGuard’s market leading anti-microbial treatment
	<ul style="list-style-type: none"> • Received Dun and Bradstreet ESG Badge, it showcases the impact of ESG listing and ranking on organizations, and recognize their contribution towards sustainability
	<ul style="list-style-type: none"> • Accredited by NABL, India’s leading accreditation body that assesses and accredits laboratories
	<ul style="list-style-type: none"> • IGBC (Indian Green Building Council) certification is a rating system developed by the Indian Green Building Council to promote sustainable building practices in India.
	<ul style="list-style-type: none"> • Scivera Certificate of Assessment
	<ul style="list-style-type: none"> • The Great Place to Work certified
	<ul style="list-style-type: none"> • WHO Good Manufacturing Practice certified
	<ul style="list-style-type: none"> • FDA which is Food and Drug Administration is a government agency that regulates certain food, drugs, cosmetics, and medical products

Fineotex and Biotex play a critical role in sustainable chemistry and drive efforts towards social responsibility



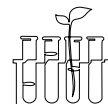
Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Fineotex Chemical Limited (“Fineotex” or “Company”) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Fineotex Chemical undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



THANK YOU

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